

National Town Builders Association



NTBA 2013 Spring Roundtable

WHEN:

Friday, April 12 –
Sunday, April 14, 2013

WHERE:

Louisville, Kentucky

HOST:

Norton Commons,
Louisville, Kentucky

Civic Spaces, Civic Buildings, Civic Engagement

The Role of Place-making in Surviving the Economic Crisis and Preparing for a New Day in Town Building

Norton Commons had a plan. They were determined to hunker down during the economic crisis but were equally committed to pushing hard on civic spaces, buildings, and place-making strategies to keep this New Urban town active, viable, and ready for the better times to come. Join us for the Spring NTBA Roundtable in Louisville, Kentucky as host Charles Osborn III and his team talk honestly about their strategy for Norton Commons, relate behind the scenes development tactics, and give a personally guided tour of this successful property.

The Spring Roundtable will be held in Louisville, a city with a strong tradition in planning beginning with the Olmsted plans of over 100 years ago. Current planning efforts by Hargreaves (Riverfront Parks) and 21st Century Parks, urban redevelopment work of people and firms such as Gill Holland (NuLu), Bill Weyland (Glassworks, YWCA, etc.), Duany Plater-Zyberk (Norton Commons), and Ray Gindroz and Urban Design Associates (Park DuValle and Liberty Green), reflect a city with much to teach us in the way of good planning and Smart Growth.

The Spring Roundtable will include a guided tour of one of downtown's hippest areas, a farm-to-table luncheon experience and stories by the successful farmer/restaurateur, a peek behind the curtain of the recent Seaside Institute trip to Cuba, and best of all, great fun and table talk about what we love doing the most – creating great town and urban centers of enduring value. We hope you will join us in Louisville for the NTBA 2013 Spring Roundtable on April 12-14!

The NTBA is the only town and urban developer association that exists in which the knowledge and experience gained from creating town centers is freely shared. The lessons learned can save time, energy, and money. The relationships gained can be a resource and a joy.

The NTBA 2013 Spring Roundtable
Civic Spaces, Civic Buildings, Civic Engagement
*The Role of Place-making in Surviving the Economic Crisis and
Preparing for a New Day in Town Building*

AGENDA

FRIDAY, APRIL 12, 2013

5:30 PM **Walking Tour of NuLu – Louisville’s Hip New Downtown Urban Center**

Don’t miss this – the “car crash” is a must see!

Location: The Green Building, 732 E. Market Street, Louisville



The Spring Roundtable begins on Friday afternoon in downtown Louisville. Meet at the Green Building where you’ll be treated to a walking tour of one of the city’s most happening places – NuLu. Gill Holland, a key developer in NuLu will be our guide. Dress appropriately for the weather and walking.

Getting to NuLu and The Green Building from the Seelbach Hilton: *Here are a few options:*

- *Make your own way to The Green Building to meet by 5:30 PM, or*
- *Meet in the hotel lobby at 4:30 PM to walk two blocks to Market Street and catch the trolley to NuLu and The Green Building, or*
- *Catch a ride with those who may have cars, or*
- *Call Yellow Cab at 502-636-5511 – carpool if you can.*

Note: If you are late to the walking tour, give Monica a call at 914-715-5576 to see where we are when you arrive. The trolley stops running at 8 p.m., so those who take the trolley will need to call a cab to get back to your hotel after dinner.

7:30 PM

Dinner in NuLu

*Location: Dinner is on your own. Advance reservations are strongly suggested as this is a busy weekend in Louisville. Harvest has graciously set aside a block of reservations for our group and developed a special menu just for us. **PLEASE CALL HARVEST AT 502-384-9090 TO MAKE YOUR RESERVATION. PLEASE LET THEM KNOW YOU ARE WITH THE NTBA GROUP.** Harvest, 624 East Market Street, 502-384-9090 Dutch treat! (The NTBA dinner, with bread, main course, and dessert is*

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914-715-5576 / info@ntba.net / 9561 25th Bay ST, Norfolk, VA 23518

priced at \$33 per person. The bread board includes kabocha squash biscuits and sorghum butter; the entrée includes braised smoked pork shoulder with sweet potato grits, bourbon pork jus, crispy sweet potatoes, and micro greens; dessert is apple spiced bread pudding with bourbon caramel and vanilla whipped cream. YUMMY!

SATURDAY, APRIL 13, 2013

7:45 AM

Bus Travel to Norton Commons

Location: Seelbach Hilton Lobby. Bus travel is included in your registration.

Dress comfortably for an all-day session at Norton Commons. We'll meet in the lobby of the Seelbach Hilton, then travel by bus to Norton Commons. A variety of educational sessions, lunch, and a personal tour will be held and there will be plenty of time for in-depth questions and observations.

8:15 AM

Welcome, Introductions

Location: Norton Commons' Firehouse. A continental breakfast will be available.

8:30 AM

Educational Seminar: An Introduction to Norton Commons

Location: Norton Commons' Firehouse

Join moderator Mike Watkins as he and our Norton Commons' hosts share the story of this successful project. David Tomes will tell the history of Norton Commons, including details on the early concepts and ideas from the original charrette. Angela Hepner will describe the residential and business community, the various associations, and how they play into the overall marketing strategy. She'll also share how these groups utilize the civic spaces and buildings. Charles Osborn III will discuss the business model of Norton Commons and the daily operations.

9:30 AM

Walking Tour of Norton Commons

10:30 AM

Educational Seminar: Civic Spaces in a New Urban Town

Location: Norton Commons' Firehouse; David Tomes to Moderate

What makes a truly wonderful place to live? In this segment, civic spaces are explored, along with their role in place making. Norton Commons has quite a collection of diverse building types! In addition to residential offerings, a Catholic church, a 45,000 s.f. YMCA, and a firehouse join a number of office buildings, a preschool, and lots of shops and stores. Mike Watkins will delve into some of the key buildings within Norton Commons – their design, location, and what makes them instrumental. Charles Osborn III will discuss the overall development and explain how the development plan and execution are key to creating successful events such as the Charity Home Show. Matt Wolff will talk about the importance of landscape design and how it enhances civic space and civic experiences. Angela Hepner will bring all of the components together in a presentation about creating community and events. She will provide a more in-depth look at the Charity Homes Show Celebration.

12:15 PM

Bus Departs for Fox Hollow Farm

- 12:30 **Farm to Table Lunch and Story**
Location: Fox Hollow Farm – Dutch treat! – \$15 per person
Fox Hollow Farm in Crestwood, Kentucky is a thriving, bio-dynamic farm community that provides healthy food, hands-on learning, and a place where people can experience an earth-friendly, working farm. Farmers Janey Newton and daughter Maggie Keith will be our hosts for lunch and will share their personal stories of developing and sustaining Fox Hollow Farm.
- 1:30 PM **Bus Departs for Tour of Norton Commons**
Location: Bus departs from Fox Hollow Farm
Our brains are stimulated, our bellies are full, and it's the perfect time to take another look at what we've been studying and enjoying. Our Norton Commons' host, David Tomes, will take us for a drive around the site and we'll stop to explore some of the civic buildings and spaces we've spent the day learning about, including the Catholic Church and school, the YMCA, and a quick tour of Oval Park. Bring your cameras!
- 2:30 PM **Educational Seminar: Life at Norton Commons**
Location: Norton Commons Firehouse; Angela Hepner to moderate
Learn about Norton Commons from a different perspective as two residents and two business owners describe their daily lives, both from personal and business points of view. Why did they choose Norton Commons? What is working for them and what would they do differently?
- 3:30 PM **100 Lessons Learned in 50 Minutes**
Location: Norton Commons Firehouse; Steve J. Maun to moderate
One of the best rewards of the NTBA Roundtables is learning from others. Join Susan Graf, Angela Hepner, Charles Osborn III, and David Tomes as they share the good, the bad, and the "I wish I had..." lessons from Norton Commons. From development to programming to sales, they will let us in on their successes and their attempts at success!
- 4:30 PM **Cocktails!**
Location: Patio of Johnny Brusco's
Our hosts, Charles Osborn III and his team, have graciously invited us to be their guests for a social gathering before the bus departs for the Hilton. Thank you!!!!
- 5:30 PM **Bus Departs for Seelbach Hilton**
Location: Bus departs from the Norton Commons' Firehouse
For those diehards that can't get enough of talking shop, meet in the hotel bar when the bus returns to keep the conversation going. For those of you who want to catch up on calls or freshen up (or take a cat nap!), enjoy the down time.
- 7:00 PM **Dinner**
Location: St. Charles Exchange, 113 South 7th Street, Louisville.

Meet in the lobby of the hotel to walk to the restaurant. This pre-set dinner is included in your Roundtable registration fee.

SUNDAY, APRIL 14, 2013

8:30 AM

Breakfast

Location: Grand Ballroom West, Seelbach Hotel

Meet for a light breakfast, included in your registration fee.

8:45 AM

Seaside Institute: Focus on Cuba

NTBA Board Member Frank Starkey will be on the Seaside Institute's trip to Cuba this spring and Bob Chapman spent eight days there last fall. Join them as they present Cuba through their eyes and discuss the issues of mixed-use development that this country faces today.

9:30 AM

Meet NuLu Developer Bill Weyland

Bill Weyland is an architect and developer, specializing in downtown redevelopment and infill. Bill has put together the deal for the Louisville Slugger Bat Museum, Glassworks, The Henry Clay building (formerly the old YWCA), and is doing new work in the Liberty Green project adjacent to NULU. Liberty Green is a Hope VI project designed by Ray Gindroz. Bill will share some of his recent work with us.

10:30 AM

Residential Product Slide Show:

It's all over the news. Building materials are going up. Sales units and prices are increasing. You're planning your next project or your next phase. What residential product types should you be considering before you commit to planning, architecture, and pricing? We invite all attendees to send two or three of your favorite new product photos to Monica Quigley to compile into a slide show for this presentation. (info@ntba.net)

11:30 AM

Spring Takeaways and Fall Planning

The Spring Roundtable wraps up with an open dialog of what worked, what's needed, and what comes next. Lend your voice to the discussion as we work to make the Fall Roundtable meet your needs and become one to remember.

12 Noon

It's a Wrap – Safe Travels!

DETAILS

Roundtable

Registration: Registration information follows on the next page.
Contact Monica Quigley with any questions at info@ntba.net.

Hotel: **The Seelbach Hilton**
500 Fourth ST
Louisville, Kentucky 40202-2518
1-800-333-3399

Transportation: The Seelbach Hilton offers complimentary shuttle service from the hotel on the hour and half hour and at the airport on the quarter hours. Call 502-585-3200 and ask for the bellstand to arrange shuttle service.

Meeting Points at a Glance:

Friday Walking Tour*	5:30 PM	The Green BLDG.	732 E. Market ST, Louisville, KY 40202
Friday Night Dinner	7:30 PM	Harvest or "On Your Own"	624 East Market Street, 502-384-9090 If joining us at Harvest, please call in your NTBA reservation ASAP! Thanks!
Saturday Bus Departure	7:45 AM	Seelbach Hilton	500 Fourth ST, Louisville, KY 40202 1-800-333-3399
Saturday Sessions	8:15 AM	Norton Commons Firehouse	Worthington Fire Department 9514 Featherbell BLVD, Louisville, KY 40059 502-241-9366
Lunch Bus Departure	12:15 PM		
Saturday Lunch	12:30 PM	Fox Hollow Farm	8905 HWY 329, Crestwood, KY 40014 502-241-9674
Cocktails!	4:30 PM	Johnny Brusco's	
Bus Departure	5:30 PM		
Saturday Dinner**	7:00 PM	St. Charles Exchange	113 South 7 th ST, Louisville, KY 40202 502-618-1917
Sunday Breakfast and Sessions	8:30 AM	Seelbach Hilton	500 Fourth ST, Louisville, KY 40202 1-800-333-3399

* 1.26 miles; 30 minutes estimated walk; see alternate transportation in the agenda section on Friday

**0 .62 miles; 14 minutes estimated walk

ABOUT NORTON COMMONS

Built on approximately 600 acres of farmland originally owned by WAVE3 pioneer George Norton, Norton Commons honors the architectural styles of Old Louisville while integrating the modern amenities of today. Since breaking ground on the first home in 2004, the neighborhood now includes almost 600 households, over 40 businesses and has amenities such as the new salt water pool to attract the new homebuyer while satisfying those that have already grown to love their community. Of the businesses within Norton Commons, a 45,000 square foot YMCA and St. Bernadette Catholic Church with a sanctuary to seat 1,200, are just a few to join the neighborhood this year. Norton Commons is approximately 20 percent complete of the total 2,880 entitlement.

FEATURED SPEAKERS

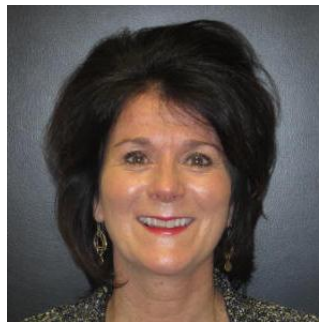
Robert “Bob” Chapman III, TND Partners, LLC



Bob Chapman is an experienced New Urban real estate developer whose projects are fully approved for more than two million sq. ft. of mixed-use commercial and retail development and for 16,000 residential units. To date, 677,000 sq. ft. of new construction has been built and 49,000 sq. ft. renovated, at a total cost of \$59.3 million in North Carolina, Florida, and Arkansas. Bob develops neighborhoods based on the principles of Traditional Neighborhood Development and New Urbanism. Bob is the managing member of Traditional Neighborhood Development Partners, TND Capital Management, and South Elm Development Group.

Bob is a founding director and first board chair of the National Town Builders Association and a signer of the Charter of the New Urbanism. He also is a founding director and he served as the first board chair of the North Carolina Smart Growth Alliance, a statewide advocacy group established in 1999.

Bob served as a founding director and incorporator of Durham’s St. Joseph’s Historic Foundation which saved Durham’s historic St. Joseph’s AME Church and restored it for adaptive re-use as a community arts and performance center. He was also a founding director of the Carolina Cinema Corporation of Durham, which saved and restored the historic Carolina Theater of Durham. He is a founding trustee and he served as building renovation coordinator for the Central Park School for Children, a successful new child-centered K-5 charter school in downtown Durham. He was also founding trustee and building construction coordinator for the lower school campus of the Duke School for Children. Bob has been actively involved in fundraising for these and other nonprofits, helping to secure more than \$10 million in foundation and public support.



Susan Graf, Sales Manager/Broker, Norton Commons

Susan became licensed in real estate in 1995 and began selling new construction for a volume home builder. In 2004, she joined the Norton Commons sales staff as a sales agent. At that time the sales team was housed in a triple wide trailer at the eastern end of the neighborhood with seven model homes and paper copies of builders’ plans to give to future buyers. Since then, Norton Commons has doubled the number of

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builders, gotten away from model homes (she hopes this changes), started spec homes, and sells to buyers that tour custom homes under construction or existing occupied homes. Susan has served as the broker for Norton Commons since July of 2008 and currently has two full time licensed agents that work with her. Susan and her husband, Mike, live in Norton Commons in one of the homes from Homearama 2011. They have four children and two grandchildren. Susan loves being able to walk to work every day and enjoys being a resident of Norton Commons, too!

Angela Hepner, Marketing Manager, Norton Commons



Angela became a licensed Realtor in 2004 and began working for Norton Commons in January of 2005. She graduated from the University of Louisville with a Bachelor's Degree in Business Administration with a concentration in Marketing/Brand Management and knew that ultimately she wanted to guide the day-to-day marketing operations of Norton Commons. After selling for three years, she was put into the position of Marketing Manager for Norton Commons. Along with that responsibility came the management of the neighborhood associations. Today she can be found working on the social media strategy for the current year, to helping a neighbor become acquainted with their new neighborhood. Angela also lives in the neighborhood with her husband Doug and two children, Jackson and Emma. Her children are very much a product of the new urbanism concept as each child attends school in the neighborhood and frequents the new indoor pool at the YMCA. Her dog Coco is an Urbanist at heart too and gets much use out of the neighborhood walks and dog park visits!

Gill Holland, Film Producer and Developer



Independent film producer Gill Holland moved to Louisville in 2006 from New York City and went on to open The Green Building, the greenest commercial building in Kentucky (LEED platinum certification). A Spirit Award nominee for producer of the year (the Oscars for independent films), Gill has worked on many notable environmental documentaries, including *Mountain Top Removal* (won Al Gore's Reel Current Award for best documentary of 2007), Sundance fave *Flow: For Love of Water*, and *Carbon Nation*. Gill is a former lawyer, has produced over 90 films, runs sonaBLAST! Records (featuring CDs made with recycled plastic and cardboard cases), and is obsessed over his compost earthworms. He and his wife Augusta, daughter Cora, and twins Owsley and Lilla, have landmarked several buildings in "NuLu" - Louisville's East Market District. *Louisville Magazine* named him its "Person of the Year" in 2009.

Janey Newton and Maggie Keith



Janey Newton, founder and co-owner of Foxhollow Farm, is spearheading the family's commitment to convert their 1,300-acre tract of land into a bio-dynamic farming community. As one of the co-founders of the Waldorf School of Louisville, Janey has been a long term advocate for health and well being of our community. She now turns her attention to local food along with the methods of bio-dynamic agriculture to

Louisville. One of Janey's favorite things is leading tours of the farm for folks interested in greater detail and deeper study of Biodynamic philosophy.

Maggie Keith, co-owner of Foxhollow Farm, is a fourth generation leader of Foxhollow Farm. She is a graduate of the Walker College of Business at Appalachian State University and is enthusiastic about sharing our healthy and delicious grass-fed beef and vegetables with the local community. Since 2012, Maggie has been heading up the gardening team and you'll most often find her in the summer planting, weeding and harvesting.

Charles Osborn III, Managing Director, Norton Commons



Charles joined Norton Commons Development team in January 2002 and became an investor and partner in August 2003. Today, he serves as Managing Director working incessantly to assure the public, and sometimes partners, that Norton Commons is the greatest neighborhood development in Louisville. His primary goal is keeping the public's attention focused on Norton Commons' most recent successes while maintaining steadfast development progress in the background. With almost 40 years in the development and construction business, Charles manages from a rock solid foundation of mistakes sworn never to be

repeated in Norton Commons! Past tours of duty include retail, office, industrial and senior housing development and construction as well as participating in the development of some of Louisville's most successful neighborhoods. Charles and Linda, married for 33 years, have two married daughters, two single daughters and soon to be three grandsons—all of whom are their greatest achievements!

Frank Starkey, People Places, LLC



Frank Starkey is co-founder (with his brother, Trey) of Longleaf, a 568-acre Traditional Neighborhood Development just Northwest of Tampa, Florida. Throughout its ongoing development Frank has been intimately involved in Longleaf's design, entitlement, engineering, permitting, construction, builder program, marketing, homeowner association, mixed-use development and property management, even operating a coffee shop in its Downtown. Since 2005 Frank and Trey have been planning, entitling and marketing Starkey Ranch, a 2,500-acre multi-use development planned for the family's land. In December, 2012, the

family closed on the first portion of a multi-year takedown of the Ranch to Wheelock Street Capital.

Frank recently founded People Places, LLC, a development and consulting company through which he plans to build great new urban places.

Frank is Chairman of the Board of The Seaside Institute, President of the National Town Builders Association, was the first Developer in Residence at University of Miami's Masters in Real Estate + Urbanism (MRED+U) program and serves on the Rollins College Masters of Planning in Civic Urbanism advisory board. He holds undergraduate and professional degrees in architecture from Rice University, is CNU Accredited, and an active member of ULI and Leadership Florida.



David Tomes, Managing Director, Norton Commons

David is one of the Founders of Norton Commons. He has been involved in the project since originally looking at the land in 1995. David is actively involved in the Louisville community and currently serves as a member of the Metro Louisville Planning Commission. He is a past member of the Board of Trustees for Catholic Charities of the United States, serving at a time when the agency addressed disaster relief related to the terror attack of 911 and Hurricane Katrina.

Michael Watkins, AIA NCARB AICP LEED-AP CNU-A, Michael Watkins Architect, LLC



Michael Watkins is the founder and principal of Michael Watkins Architect, LLC, an architecture and town planning firm. The firm's work includes the preparation of master plans for neighborhoods, hamlets and town extensions, preparation of design guidelines, various town architect services for TNDs, and leading and participating in urban design charrettes. He serves as the Town Architect for Norton Commons (a DPZ master plan) in Louisville, Ky. and Whitehall (a PlaceMakers master plan) near Wilmington, Del. He collaborates with numerous other New Urbanist firms, among them Urban Design Associates, TortiGallas and Partners,

Placemakers and the Prince's Foundation for Building Community.

In 2007, Mr. Watkins left his position as Director of Town Planning with Duany Plater-Zyberk & Company to enroll in the Masters program in Classical Design offered by The Institute of Classical Architecture & Classical America and the Georgia Institute of Technology. While with DPZ, he opened their Washington, D.C. office (1988), where he served as the Town Architect for Kentlands, a 352-acre neo-traditional neighborhood northwest of Washington, D.C., led many charrettes for a wide variety of types on projects, and was a member of design teams for over sixty towns and neighborhoods in the United States and abroad.

Mr. Watkins is one of the co-authors with Andres Duany of the *SmartCode*, a zoning ordinance that legalizes the development of traditional neighborhoods. In 2003 Mr. Watkins edited and produced *The Guidebook to the Old and New Urbanism in the Baltimore / Washington Region*. Mr. Watkins speaks on the subject of traditional architecture and urban design at universities and conferences in the U.S. and abroad. He is a member of the Congress for the New Urbanism, the American

Institute of Architects, the Institute of Classical Architecture and Art, the New Urban Guild and the American Institute of Certified Planners.

Bill Weyland, Managing Director, CITY Properties Group



Bill is an innovative leader in preservation and the redevelopment of Louisville's urban core. As the managing director of CITY Properties Group, he has led a professional team in the development of several key urban projects over the past 15 years.

Bill, a local Louisvillian, is an architect and real-estate broker. He and his wife Edith have five children. He is a graduate of the University of Notre Dame.

Bill is also a partner in City Visions, a national consultant in revitalizing cities through preservation and tax credit strategies.

His personal commitment to revitalizing the region has manifested itself in several prominent local projects he has developed, including: the Louisville Slugger Bat Factory, the Glassworks District, the Henry Clay, and the Whisky Row Lofts.

NTBA 2013 SPRING ROUNDTABLE

ROUNDTABLE REGISTRANTS

NAME	COMPANY	PHONE	EMAIL
Bottarelli, Bruno	<i>The Marquette Companies, NTBA Board Member</i>	815-954-7084	bbottarelli@marqnet.com
Camp, Bonn	<i>The Cotton District</i>	662-418-0041	fbcamp@yahoo.com
Camp, Robert	<i>The Cotton District</i>	662-418-5943	robertandrewcamp@hotmail.com
Chapman, Robert "Bob"	<i>TND Partners, NTBA Board Member</i>	919-680-2000	bob.chapman@tndpartners.com
Connell, John	<i>Mashpee Commons and JWLP</i>	802-324-4535	Connell@madriver.com
Dabbs, Mayor Jill	<i>City of Bryant, Arkansas</i>	501-425-0478	mayordabbs@cityofbryant.com
Davis, Ward	<i>The Village at Hendrix</i>	501-499-4000	davisW@thevillageathendrix.com
DiSabatino, Brian	<i>EDiS Company</i>	302-383-4402	bdisabatino@ediscompany.com
Fiske, Kelly	<i>The Retrovest Companies</i>	802-598-6284	kf@southvillage.co
Franceschi, Bernard	<i>B. Franceschi</i>	503-828-2071	bpaolofranceschi@gmail.com
Freeman, Herbert L. "Herb"	<i>Full Circle Ventures</i>	402-689-4000	herb@fullcircleventures.com
Gillis, Ian	<i>Urban Community Partners, NTBA Board Member</i>	831-534-5294	ian.gillis@urbancommunitypartners.com
Graf, Susan	<i>Norton Commons</i>	502-643-1632	susangraf@nortoncommons.com
Hathorne, Michael	<i>Suburban Land Reserve, Inc.</i>	801-414-0593	mhathorne@slreserve.com
Hepner, Angela	<i>Norton Commons</i>	502-412-5085	angelahepner@nortoncommons.com
LeMarchant, Max	<i>Plan Master</i>	905-376-2695	max@planmaster.ca
Martin, Carolyn	<i>Commercial Properties Realty Trust, LLC</i>	225-937-1150	cmartin@cpvt.com
Maun, Steve J.	<i>LeylandAlliance, NTBA Board Member</i>	914-443-1627	maun.sj@gmail.com
Mayes, Elisa	<i>The Retrovest Companies</i>	828-242-1219	elisa@retrovest.com
McLinden, John	<i>Streetscape Development</i>	312-401-2600	john@streetscapedev.com
Morrissey, Dean	<i>Millennium Real Estate Group, LLC</i>	<u>843-812-0129</u>	millennium@islc.net

Moss, Tom and Mary Dean	<i>Beachwalk Resort Community</i>	219-877-4217	tom@beachwalkresort.com
Osborn, Charles III	<i>Norton Commons LLC</i>	<u>502-802-8733</u>	coiii@bellsouth.net
Quigley, Monica V.	<i>New Urban Connections LLC and NTBA Director</i>	914-715-5576	mvquigley@gmail.com
Ramage, David	<i>The Ramage Company</i>	502-418-6467	david@ramagecompany.com
Rinehart, John	<i>Civitas Consulting, Inc., NTBA Board Member</i>	407-808-9994	john@thecivitas.com
Roper, David	<i>Four A International</i>	404-606-6500	david@dlrx.com
Scheuer, David	<i>The Retrovest Companies, NTBA Board Member</i>	802-343-0327	ds@retrovest.com
Semans, James	<i>Pinecrest</i>	919-602-3853	jdsemans@earthlink.net
Sommer, Jeremy	<i>Sommer Design Studios</i>	678-357-5057	jsommer@sommerdesignstudios.com
Starkey, Frank Straub	<i>People Places, LLC, NTBA President and Board Member</i>	813-294-8029	starkey.f@gmail.com
Tomes, David	<i>Norton Commons LLC</i>	502-412-5085	davidtomes@aol.com
Turner, Robert "Bob"	<i>Habersham Land Company, NTBA Board Member</i>	843-321-0913	rturner@habershamsc.com
Watkins, Mike	<i>Michael Watkins Architect, LLC</i>	301-675-6223	Mike.watkins@me.com
Wood, Roger F. Jr. AIA, CNU	<i>TND Development Management</i>	757-646-7737	rwoodjr@me.com
Wright, Daniel	<i>Property Reserve, Inc.</i>	801-361-5737	dwright@pripd.com
Young, Sam	<i>The Fund for Sandy Point North Carolina, LLC</i>	252-562-3812	sam@dpz.com



2013 NTBA FEES

ANNUAL MEMBERSHIP FEE SCHEDULE

BOARD PRESIDENT

Frank Starkey

BOARD OF DIRECTORS

Bruno Bottarelli

Robert Chapman

Ian Gillis

Steve J. Maun

John Rinehart

David Scheuer

Bob Turner

DIRECTOR

Monica V. Quigley

Town or Urban Developer: \$500 per person

A Town or Urban Builder is a principal or high-level management team member of a company engaged in the process of acquiring land, developing a master plan, or developing a neighborhood, town, or urban infill project based upon the principles of Smart Growth.

Associate Membership: \$250 per person

These include members of the public sector or non-profit agencies engaged in Smart Growth development.

Next Gen Membership: \$250 per person

Individuals 35 years or younger who are engaged in activities meeting the description of a Town or Urban Developer, either for themselves or a firm are eligible for Next Gen membership.

ROUNDTABLE FEE SCHEDULE

Please note that potential members are welcome to attend one Roundtable before joining the NTBA. The applicable Roundtable fee will apply. NTBA members are welcome to bring spouses and significant others to the Roundtables, but an additional fee will be charged to cover expenses. A limited number of allied professionals (such as consultants or financial partners) who work with Smart Growth projects are welcome to attend each roundtable.

NTBA Member or First Time Attendee:

\$550 per person

Member spouses or significant others: \$200 per person

Allied Professional: (Non-NTBA members)

\$650 per person



2013 NTBA MEMBERSHIP APPLICATION

Date: _____
Name: _____
Company: _____
Address: _____
E-mail: _____
Mobile: _____
URL: _____

2013 MEMBERSHIP FEES	FEE	AMOUNT
Town/Urban Developer – Principal or High-Level Management	\$500	
Associate Membership – Public/Not for Profit Position	\$250	
Next Gen Membership – 35 Years Old or Younger	\$250	
2013 ROUNDTABLE FEES		
Roundtable Registration	\$550	
Roundtable Registration for Allied Professionals (NTBA Membership not required)	\$650	
Member Spouse or Significant Other (per person)	\$200	
TOTAL DUE		

Please make checks payable to the NTBA and mail this form and your check to:
NTBA
Attn: Monica V. Quigley
9561 25th Bay ST
Norfolk, VA 23518

Thank you!